

# **Commercial Bank International (CBI)**

Strong funded and non-funded income drove profit growth, mitigated in part by higher provisions

| Current Price AED 0.787 | Target Price<br>AED 0.85 | Upside/Downside (%) | Rating<br>HOLD |
|-------------------------|--------------------------|---------------------|----------------|
|                         | 7.22 0.00                |                     |                |

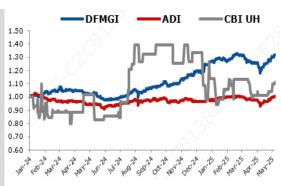
- Net funded income rose 18.0% YOY to AED 97 Mn due to lower cost of funds; thus, NIMs improved 20 bps YOY and 16 QOQ to 2.1%.
- CBI's non-funded income increased significantly from AED 38 Mn in 1Q24 to AED 110 Mn in 1Q25 due to higher fees & commission income and a one-time gain from the sale of properties.
- CBI witnessed an impairment charge of AED 68 Mn in 1Q25 compared to an impairment reversal of AED 6 Mn in 1Q24.
- CBI's calculated NPL ratio grew from 15.9% in 4Q24 to 16.5% in 1Q25, with a coverage ratio of 43.9% in 1Q25 compared to 41.7% in 4Q24.
- Net advances declined 1.6% QOQ to AED 13.4 Bn in 1Q25 due to lower wholesale loans, partially offset by higher Islamic financing.

## 1Q25 Net Profit higher than our estimates

Commercial Bank International ("CBI"/ "The Bank") net profit increased 16.1% YOY to AED 42 Mn in 1Q25, higher than our profit estimate of AED 37 Mn. The rise in net profit is mainly due to a significant increase in net funded and non-funded income, partially offset by impairment charges in 1Q25 compared to a reversal in 1Q24.

### **P&L Highlights**

CBI's funded income declined 6.5% YOY to AED 226 Mn in 1025 owing to a decline in loans & advances and lower yield on assets. Moreover, income from Islamic financing and investment assets rose substantially from AED 19 Mn in 1Q24 to AED 33 Mn in 1Q25, attributable to a healthy growth in Islamic financing and investment assets, partially mitigated by lower yield. Funded expenses fell 9.0% YOY to AED 162 Mn in 1Q25 owing to lower cost of funds despite an increase in customer deposits. CBI's cost of funds declined 46 bps QOQ and 80 bps YOY to 3.85% in 1Q25. Thus, net funded income rose 18.0% YOY to AED 97 Mn in 1Q25. NIMs rose 20 bps YOY and 16 bps 000 to 2.1% in 1025. Net fees and commission income increased substantially from AED 29 Mn in 1Q24 to AED 46 Mn in 1Q25. CBI recorded a strong expansion in other operating income from AED 9 Mn in 1Q24 to AED 65 Mn in 1Q25 due to gains on the sale of properties. Thus, non-funded income grew from AED 38 Mn in 1024 to AED 110 Mn in 1Q25. Resultantly, total operating income grew from AED 120 Mn in 1Q24 to AED 208 Mn in 1Q25. Operating expenses grew 9.0% YOY to AED 94 Mn in 1Q25. The bank witnessed an impairment charge of AED 68 Mn in 1Q25 compared to a reversal of AED 6 Mn in 1024. The Bank's corporate tax increased 3.9% YOY to AED 4 Mn in 1Q25.



| Stock Information         |          |  |  |  |  |
|---------------------------|----------|--|--|--|--|
| Market Cap (AED, Mn)      | 1,367.32 |  |  |  |  |
| Paid Up Capital (Mn)      | 1,737.38 |  |  |  |  |
| 52 Week High              | 1.06     |  |  |  |  |
| 52 Week Low               | 0.59     |  |  |  |  |
| 3M Avg. daily value (AED) | 41,770   |  |  |  |  |

| 1Q25 Result Review | 1Q25 Result Review (AED, Mn) |  |  |  |  |
|--------------------|------------------------------|--|--|--|--|
| Total Assets       | 20,577                       |  |  |  |  |
| Total Liabilities  | 17,488                       |  |  |  |  |
| Total Equity       | 2,969                        |  |  |  |  |
| Total Deposits     | 15,339                       |  |  |  |  |
| Net Profit         | 42                           |  |  |  |  |

| Financial Ratios        |      |  |  |  |
|-------------------------|------|--|--|--|
| Dividend Yield (12m)    | N/A  |  |  |  |
| Dividend Pay-out (%)    | 0.00 |  |  |  |
| Price-Earnings Ratio(x) | 5.41 |  |  |  |
| Price-to-Book Ratio (x) | 0.54 |  |  |  |
| Book Value (AED)        | 1.44 |  |  |  |
| Return-on Equity (%)    | 8.55 |  |  |  |

| Stock Performance      |         |  |  |  |  |
|------------------------|---------|--|--|--|--|
| 5 Days                 | 6.35%   |  |  |  |  |
| 1 Months               | 9.46%   |  |  |  |  |
| 3 Months               | 2.21%   |  |  |  |  |
| 6 Months               | -20.42% |  |  |  |  |
| 1 Year                 | 8.70%   |  |  |  |  |
| Month to Date (MTD%)   | 6.35%   |  |  |  |  |
| Quarter to Date (QTD%) | 9.31%   |  |  |  |  |
| Year to Date (YTD%)    | -2.84%  |  |  |  |  |



### **Balance Sheet Highlights**

CBI's total assets grew 8.3% YOY, but declined 1.5% QOQ to AED 20.6 Bn in 1Q25. Net advances grew 9.6% YOY but fell 1.6% QOQ to AED 13.4 Bn in 1Q25. Customer deposits, including Islamic deposits, rose 20.9% YOY, but declined marginally 0.6% QOQ to AED 15.3 Bn in 1Q25. Thus, the loan-to-deposit ratio declined from 96.1% in 1Q24 to 87.1% in 1Q25. In addition, investment in securities measured at fair value and amortized cost fell 6.8% YOY but rose 6.7% QOQ to AED 3.3 Bn in 1Q25.

### **Target Price and Rating**

We revised our rating from BUY to HOLD on CBI with an unchanged target price of AED 0.85. The Company's share price rose 8.3% since our last rating. CBI recorded strong year-over-year growth in funded and nonfunded income in 1Q25. The growth in funded income YOY and QOQ basis is attributed to a decline in funded expenses due to growth in the CASA ratio, coupled with a decline in benchmark rates and lower interest paid on borrowing from banks. This is partially mitigated by an increase in distribution to Islamic deposits. As a result, NIMs improved 20 bps YOY and 16 bps QOQ to 2.1% in 1Q25. Going forward, the Bank's NIM is expected to benefit in a declining interest rate scenario due to negative interest rate sensitivity. In a declining interest rate scenario, the negative gap will push the NIM upward. A negative gap happens when rate-sensitive liabilities are greater than rate-sensitive assets. CBI demonstrated substantial growth in non-funded income in 1Q25 attributed to strong growth in fee & commission income and one-time gain on sale of properties. The Bank's ability to generate one-time gains from the sale of properties is also getting exhausted as the book value of investment property declined from AED 562 Mn in 3024 to AED 214 Mn in 4024 and further to AED 143 Mn in 1Q25. Furthermore, CBI recorded an impairment charge of AED 68 Mn in 1Q25 compared to a reversal of AED 6 Mn in 1Q24, mainly attributed to higher provisions recorded in the Wholesale Banking Segment and lower reversals recorded in the Retail Banking Segment in 1Q25. It recorded a fresh asset slippage of AED 77.1 Mn in 1Q25. As a result, NPL as a percentage of gross loans & advances rose from 15.9% in 4Q24 to 16.5% in 1025, indicating a worsening of asset quality. Provision coverage ratio improved from 41.7% in 4024 to 43.9% in 1Q25. The coverage ratio remains lower than the industry average of 58.8% in 4Q24. However, the Bank held collateral against NPLs of AED 1.9 Bn in 4Q24 against the mortgage and wholesale segments, mitigating risk from low provisioning. Stage 2 assets as a percentage of gross and advances remained flat at 9.9% in 1025 compared to 4024. The Bank is expected to generate an ROA of 0.7% in 2025 compared to the industry average of 2.2%. Hence, considering the above-mentioned factors, we revise assign HOLD rating on the stock.

#### **CBI - Relative valuation**

| (at CMP) | 2020 | 2021  | 2022  | 2023 | 2024 | 2025F |
|----------|------|-------|-------|------|------|-------|
| PE       | NM   | 11.13 | 11.56 | 8.80 | 6.74 | 9.33  |
| РВ       | 0.69 | 0.65  | 0.63  | 0.59 | 0.55 | 0.52  |

FABS Estimates & Co Data



CBI - P&L

| AED Mn                                | 1Q24 | 4Q24 | 1Q25 | 1Q25F | Var.   | YOY Ch | QOQ Ch | 2024 | 2025F | Change |
|---------------------------------------|------|------|------|-------|--------|--------|--------|------|-------|--------|
| Funded income                         | 241  | 240  | 226  | 233   | -3.1%  | -6.5%  | -5.9%  | 978  | 932   | -4.7%  |
| Income from Islamic fin & invt assets | 19   | 34   | 33   | 38    | -12.9% | 76.2%  | -0.3%  | 105  | 133   | 27.1%  |
| Funded expenses                       | -178 | -182 | -162 | -178  | -8.9%  | -9.0%  | -11.2% | -614 | -649  | 5.7%   |
| Net funded income                     | 82   | 91   | 97   | 94    | 3.9%   | 18.0%  | 6.9%   | 344  | 416   | 20.9%  |
| Fees and commissions                  | 29   | 33   | 46   | 35    | 29.3%  | 56.1%  | 37.0%  | 138  | 152   | 10.0%  |
| Other operating income, net           | 9    | 49   | 65   | 17    | NM     | NM     | 31.6%  | 221  | 133   | -40.0% |
| Total non-funded income               | 38   | 83   | 110  | 53    | 109.1% | 190.6% | 33.8%  | 360  | 285   | -20.8% |
| Total operating income                | 120  | 174  | 208  | 146   | 41.8%  | 72.4%  | 19.7%  | 704  | 701   | -0.4%  |
| Operating expenses                    | -86  | -87  | -94  | -88   | 6.7%   | 9.0%   | 8.0%   | -378 | -421  | 11.3%  |
| Pre provision profit                  | 34   | 87   | 114  | 59    | 94.5%  | 231.5% | 31.4%  | 326  | 280   | -14.0% |
| Impairment                            | 6    | -119 | -68  | -18   | NM     | NM     | -42.8% | -103 | -119  | 15.2%  |
| UAE Corporate Tax                     | -4   | 3    | -4   | -4    | 8.4%   | 3.9%   | NM     | -21  | -15   | -30.0% |
| Non-controlling interests             | 1    | 0    | 0    | 0     | NM     | NM     | NM     | 1    | 2     | NM     |
| Net Profit                            | 36   | -29  | 42   | 37    | 11.8%  | 16.1%  | NM     | 201  | 145   | -27.8% |

FABS estimate & Co Data

## CBI - P&L KPI

|                       | 1Q24   | 4Q24   | 1Q25  | YOY Ch | QOQ Ch | 2024  | 2025F | Change |
|-----------------------|--------|--------|-------|--------|--------|-------|-------|--------|
| Net FI/OI             | 68.4%  | 52.4%  | 46.8% | NM     | -560   | 48.9% | 59.3% | NM     |
| NIM                   | 1.9%   | 2.0%   | 2.1%  | 20     | 16     | 1.9%  | 2.2%  | 27     |
| NIS                   | 1.4%   | 1.6%   | 1.8%  | 40     | 22     | 1.5%  | 1.8%  | 37     |
| Fees & comms/OI       | 24.3%  | 19.2%  | 22.0% | -231   | 278    | 19.7% | 21.7% | 205    |
| Trading/OI            | 7.3%   | 28.4%  | 31.2% | NM     | 282    | 31.5% | 18.9% | NM     |
| Cost to income        | 71.5%  | 50.0%  | 45.2% | NM     | -488   | 53.7% | 60.0% | 633    |
| Impairment/PPP        | -17.7% | 137.4% | 59.9% | NM     | NM     | 31.6% | 42.3% | NM     |
| NP/OI                 | 29.8%  | -16.4% | 20.1% | -974   | NM     | 28.6% | 20.7% | -787   |
| Cost of risk          | -0.2%  | 4.0%   | 2.4%  | 258    | -164   | 0.9%  | 1.0%  | 14     |
| Loan-to-Deposit       | 96.1%  | 88.0%  | 87.1% | -898   | -92    | 88.0% | 88.0% | -3     |
| NPL - Calculated      | 21.6%  | 15.9%  | 16.5% | -512   | 53     | 15.9% | 16.2% | 27     |
| Coverage - Calculated | 29.3%  | 41.7%  | 43.9% | NM     | 218    | 41.7% | 44.0% | 227    |
| CET1                  | 11.0%  | 13.8%  | 13.7% | 269    | -17    | 13.8% | 14.1% | 24     |
| Capital adequacy      | 14.8%  | 17.7%  | 17.6% | 278    | -14    | 17.7% | 17.8% | 8      |
| ROAE                  | 7.0%   | 8.4%   | 8.6%  | 157    | 11     | 8.4%  | 5.7%  | -273   |
| ROAA                  | 0.8%   | 1.0%   | 1.0%  | 23     | 4      | 1.0%  | 0.7%  | -33    |

FABS estimate & Co Data

CBI - Key BS Items

| AED Mn            | 1Q24   | 2Q24   | 3Q24   | 4Q24   | 1Q25   | YOY Ch |
|-------------------|--------|--------|--------|--------|--------|--------|
| Net advances      | 12,192 | 12,510 | 12,911 | 13,583 | 13,362 | 9.6%   |
| QOQ Change        | -3.3%  | 2.6%   | 3.2%   | 5.2%   | -1.6%  |        |
| Total assets      | 19,003 | 19,972 | 20,995 | 20,895 | 20,577 | 8.3%   |
| QOQ Change        | 0.2%   | 5.1%   | 5.1%   | -0.5%  | -1.5%  |        |
| Customer deposits | 12,687 | 14,225 | 15,191 | 15,430 | 15,339 | 20.9%  |
| QOQ Change        | 0.6%   | 12.1%  | 6.8%   | 1.6%   | -0.6%  |        |
| Total equity      | 2,789  | 2,821  | 2,970  | 2,929  | 2,969  | 6.4%   |
| QOQ Change        | 1.3%   | 1.1%   | 5.3%   | -1.4%  | 1.4%   |        |

FABS estimate & Co Data



# **Valuation:**

We have used the Residual Income and Relative Valuation (RV) method to value CBI. We assigned 70% weight to Residual Income and 30% to RV method.

| Valuation Method                 | Target | Weight | Weighted Value |
|----------------------------------|--------|--------|----------------|
|                                  |        |        |                |
| Residual Income                  | 0.72   | 70.0%  | 0.50           |
| Relative Valuation (RV)          | 1.15   | 30.0%  | 0.35           |
|                                  |        |        |                |
| Weighted Average Valuation (AED) |        |        | 0.85           |
| Current market price (AED)       |        |        | 0.787          |
| Upside/Downside (%)              |        |        | +8%            |

## 1) Residual Income Method:

We have discounted the economic profit/excess equity using the cost of equity of 8.5%. Cost of equity is calculated by using 10-year government bond yield of 5.2%, beta of 0.8 and equity risk premium of 4.1%. Government bond yield is calculated after adding Abu Dhabi 10-year spread over 10-year US risk free rate. Also, assumed a terminal growth rate of 2.0%.

| Sum of PV (AED, Mn)                     | -281  |
|---|-------|
| Terminal value (AED, Mn)                | -977  |
| Book value of equity (as of March 2025) | 2,510 |
|   |       |
| FV to Common shareholders (AED, Mn)     | 1,252 |
| No. of share (Mn)                       | 1,737 |
| Current Market Price (AED)              | 0.787 |
| Fair Value per share (AED)              | 0.72  |

### **Residual Income Method**

| (All Figures in AED Mn)        | FY 2025E | FY 2026E | FY 2027E | FY 2028E | FY 2029E |
|--------------------------------|----------|----------|----------|----------|----------|
| Net Income                     | 145      | 177      | 184      | 191      | 195      |
| (-) Equity Charge              | -222     | -237     | -252     | -269     | -285     |
| Excess Equity                  | -77      | -59      | -69      | -78      | -90      |
| Discounting Factor             | 0.95     | 0.87     | 0.81     | 0.74     | 0.68     |
| Present Value of Excess Equity | -54      | -52      | -55      | -58      | -62      |

Source: FAB Securities



### 2) Relative Valuation:

We have used local peers to value CBI, and it is valued using the PB multiple. We have applied a discount to the peer's valuation multiple since it has always traded at a discount due to lower return on assets as compared to its peers. It is valued at a 2025 PB multiple of 0.8x as compared to a peer valuation of 1.3x.

| Company                          | Market   | P/E (x) |       | P/B (x) |       |
|----------------------------------|----------|---------|-------|---------|-------|
|                                  | (USD Mn) | 2025F   | 2026F | 2025F   | 2026F |
| Commercial Bank of Dubai (CBD)   | 6,258    | 7.5     | 7.9   | 1.4     | 1.3   |
| Mashreq Bank (MASQ)              | 13,217   | 6.5     | 6.8   | 1.3     | 1.2   |
| RAK Bank                         | 3,461    | 6.5     | 6.7   | 1.0     | 0.9   |
| Emirates NBD                     | 33,448   | 5.9     | 5.6   | 0.9     | 0.8   |
| Dubai Islamic Bank (DIB)         | 14,737   | 8.7     | 8.8   | 1.3     | 1.2   |
| Abu Dhabi Commercial Bank (ADCB) | 21,119   | 8.8     | 8.2   | 1.1     | 1.0   |
| Abu Dhabi Islamic Bank (ADIB)    | 16,157   | 11.3    | 10.6  | 2.4     | 2.2   |
|                                  |          |         |       |         |       |
| Average                          |          | 7.9x    | 7.8x  | 1.3x    | 1.2x  |
| Median                           |          | 7.5x    | 7.9x  | 1.3x    | 1.2x  |
| Max                              |          | 8.7x    | 8.5x  | 1.4x    | 1.3x  |
| Min                              |          | 6.5x    | 6.7x  | 1.0x    | 1.0x  |

Source: FAB Securities



### **Research Rating Methodology:**

Rating Upside/Downside potential

BUY
ACCUMULATE
HOLD
REDUCE
Between +10% to +15%
Lower than +10% to -5%
Between -5% to -15%
Lower than -15%

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