

# Earnings Call Insight 2Q25

**UAE Equity Research** 

Sector: Energy

Market: ADX

# **ADNOC Gas PLC**

Current Price	Target Price	Upside/Downside (%)	Rating
AED 3.30	AED 3.93	+17%	BUY

### 1Q25 Net Profit higher than our estimate

- Revenue declined 4.2% YOY to USD 4,657 Mn in 2Q25, primarily due to an unfavourable pricing environment, partially offset by higher sales volumes, particularly in the domestic and LNG JV segments.
- Total sales volume rose 2.6% YOY to 931 trillion British thermal units (TBTU) in 2Q25. Domestic gas volume grew 5.3% YOY to 611 TBTU in 2Q25. However, Exports and Traded liquids volume declined 5.3% YOY to 252 TBTU in 2Q25.
- ADNOC LNG JV's sales volume grew 15.2% YOY to 65 TBTU in 2Q25.
- Gross profit grew 5.3% YOY to USD 2,023 Mn in 2Q25, primarily due to lower feedstock cost partially offset by a decline in revenue. Thus, gross margins expanded 394 bps YOY to 43.4% in 2Q25.
- EBITDA grew 8.6% YOY to USD 2,087 Mn in 2Q25. EBITDA Margin rose from 39.5% in 2Q24 to 44.8% in 2Q25.
- Net profit grew 16.4% YOY to USD 1,385 Mn in 2Q25. The net profit margin rose from 24.5% in 2Q24 to 29.7% in 2Q25.

# **Earnings Call Summary**

- ADNOCGAS is currently in discussions to supply to an AI data center, aligning gas supply with emerging tech demands.
- The Company's Final Investment Decision (FID) for Phase 1 of the Rich Gas Development Project was finalized in June 2025.
- The Company's major projects, including IGDE2, are on track for completion by the end of 2025, followed by the MERAM project in 2026.
- ADNOCGAS recorded an increase in overall sales volume in 2Q25, supported by strong demand across
  the product portfolio, especially within the local market.
- The Company faced pressure from weaker oil prices, which weighed on Naphtha and condensate pricing, but resilient LPG prices helped mitigate the impact.
- Domestic market remained a key growth engine in terms of both volume and margin uplift during 2Q25.
- ADNOCGAS aims to expand its gas processing capacity by 30% and improve asset utilization from 86% to 95% between 2023 and 2029.
- The Company's five-year CAPEX plan increased from USD 15 Bn to USD 20 Bn, primarily due to Phase 1 of the Rich Gas Development Project.
- JKM performance highlighted continued strength in the LNG market, further supporting ADNOCGAS's diversified portfolio.
- The Company remains firmly on track to achieve its target of 40% EBITDA growth by 2029.
- Free cash flow for 1H25 stood at a solid USD 1.9 Bn, despite working capital movements.
- ADNOCGAS declared a USD 1.8 Bn interim dividend for 1H25, aligned with its progressive dividend policy.
- The Company's total CAPEX for 2025 is projected at USD 3 Bn, with USD 1.2 Bn already spent in 1H25 and USD 1.8 Bn planned for 2H25.
- The Company's MERAM project is expected to begin commissioning activities in late 2026, targeting Ready for Commissioning (RFC) at that time, with a gradual production ramp-up leading to full utilization by early 2027.
- ADNOCGAS continues to witness strong demand from both the industrial and power sectors in the UAE.



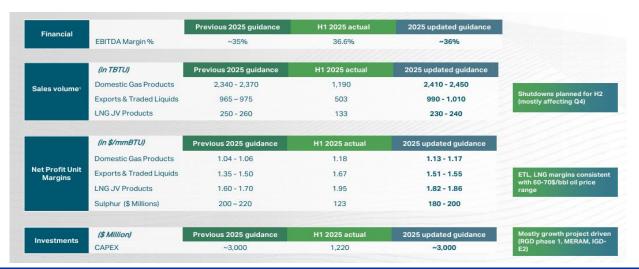
- The Company's several domestic contracts are currently under review, with room to unlock more value through pricing and structural enhancements.
- ADNOCGAS targets securing c.80% of its LNG volumes through long-term contracts to ensure revenue stability and predictability.
- The Company aims to maintain EBITDA margins through the remainder of 2025, supported by its structured turnaround and optimization programs.
- ADNOCGAS revised its previously guided 2025 EBITDA margin upward, from 35% to 36%.
- ADNOCGAS also revised its 2025 sales volume outlook and now expects Domestic sales volume to range between 2,410-2,450 TBTU, up from the earlier estimate of 2,340-2,370 TBTU. Exports and traded liquids sales volume have also been revised to 990-1,010 TBTU, compared to the previous guidance of 965-975 TBTU.
- LNG JV sales volume is anticipated to decline from the earlier range of 250–260 TBTU to 230–240 TBTU
- The Company scheduled a planned shutdown in the 2H25, with the majority of the impact expected in the 4Q25.

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/IICD	Mn)		

(USD Mn)	2Q24	1Q25	2Q25A	2Q25F	VAR	YOY Ch	QOQ Ch
Revenue	4,863	4,670	4,657	4,810	-3.2%	-4.2%	-0.3%
Direct Cost	2,943	2,797	2,635	2,904	-9.3%	-10.5%	-5.8%
Gross Profit	1,921	1,872	2,023	1,906	6.1%	5.3%	8.0%
Other Operating income	267	297	264	261	1.0%	-1.3%	-11.1%
Share of profit of equity-accounted investee	93	129	150	133	12.6%	61.6%	16.0%
Recharges to equity accounted investees	138	146	152	154	-0.8%	10.4%	4.1%
Employee benefit expenses	-274	-275	-295	-291	1.4%	7.6%	7.3%
Other operating costs and administrative exp	-76	-68	-81	-53	50.8%	6.3%	18.8%
Share of operating costs in an equity acc inv	-64	-60	-58	-68	-14.1%	-8.1%	-2.9%
Inventory Consumption	-17	-17	-16	-19	-18.2%	-8.4%	-8.1%
Other expenses	-66	-47	-52	-53	-2.0%	-20.4%	11.1%
EBITDA	1,922	1,978	2,087	1,969	6.0%	8.6%	5.5%
Depreciation and amortisation	-304	-285	-322	-322	0.0%	5.6%	12.8%
EBIT	1,618	1,693	1,765	1,647	7.2%	9.1%	4.3%
Finance Income	36	40	18	38	-53.3%	-51.9%	-55.8%
Finance Cost	-45	-45	-46	-51	-9.7%	2.0%	1.8%
Profit before tax	1,609	1,687	1,736	1,633	6.3%	7.9%	2.9%
Income Tax expense	, 419	, 417	351	393	-10.7%	-16.2%	-15.8%
Net Income	1,190	1,270	1,385	1,240	11.7%	16.4%	9.1%

FABS estimate & Co Data

#### **Revised Guidance**





## **Research Rating Methodology:**

Rating Upside/Downside potential

BUY
ACCUMULATE
HOLD
REDUCE
Between +10% to +15%
Lower than +10% to -5%
Between -5% to -15%
Lower than -15%

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