Agility Global PLC

Current Price	Target Price	Upside/Downside (%)	Rating
AED 1.67	AED 2.10	+26%	BUY

2Q26 Net Profit higher than our estimate

- The Company's revenue rose 26.0% YOY to USD 1,512 Mn in 2Q26, supported by healthy growth in Aviation Services, Fuel Logistics, Industrial Real Estate and Other revenue.
- Menzies revenue increased 31.5% YOY to USD 908 Mn, Tristar 22.2% YOY to USD 423 Mn, Agility Logistics Parks (ALP) 46.8% YOY to USD 21 Mn, and Other revenue 7.2% YOY to USD 160 Mn in 2Q26.
- Gross profit increased 28.3% YOY to USD 954 Mn in 2Q26, with margin expanding 117 bps YOY to 63.1% in 2Q26.
- Other operating expenses, including salaries and employee benefits, increased 33.4% YOY to USD 787 Mn in 2Q26.
- Operating profit rose 24.7% YOY to USD 121 Mn in 2Q26, while operating profit margin declined marginally by 8 bps YOY to 8.0% in 2Q26.
- EBITDA grew 11.8% YOY to USD 202 Mn in 2Q26, while EBITDA margin declined 170 bps YOY to 13.4% 2Q26.
- Aviation Services EBITDA increased 8.7% YOY to USD 112 Mn with margin at 12.3%, while Fuel Logistics EBITDA declined 6.2% YOY to USD 60 Mn with margin at 14.3%, and Industrial Real Estate EBITDA rose sharply from USD 10 Mn in 2Q25 to USD 17 Mn in 2Q26, primarily driven by newly completed facilities in Saudi Arabia beginning to generate income.
- Interest expenses increased 17.1% YOY to USD 69 Mn in 2Q26.
- Net profit to equity holders increased significantly from USD 24 Mn in 2Q25 to USD 42 Mn in 2Q26, supported by higher revenues, other income and finance income, along with lower D&A expenses and share attributable to non-controlling interests, partially offset by higher direct costs, other operating expenses, finance costs and tax expenses, coupled with lower share of results of associates and joint ventures.
- The Company’s net debt, including lease liabilities, increased to USD 4.8 Bn in 2Q26 from USD 3.9 Bn in 2Q25, driven by funding of the new land acquisition in Saudi Arabia.

Earnings Call Summary

- Menzies continues to dominate group contribution with 60% of revenue and 48% of EBIT as of 2Q26. It continues to show strong resilience with 40% of revenue from the Americas, 34% from Europe, 10% from the Middle East (reduced post Kuwait exit) as of 1H26, and the remainder from other regions.
- G2 integration is on track with synergies being realized. Menzies EBIT rose 29% YOY in 1H26, excluding the Kuwait exit from the 2025 and 2026 numbers, including geopolitical impact.
- Management is actively negotiating new contracts, with net contract wins offsetting competitive losses; the underlying existing business with current customers is growing organically through increased frequency, turns, and fleet expansion.
- Tristar refinanced USD 800 Mn debt, using a portion to settle legacy maritime lease financing.
- Agility Logistics Parks (ALP) growth was primarily driven by KSA where newly added completed facilities started generating income.
- ALP built-up area in KSA is expected to reach c. 960,000 sqm by the end of 2026 (excluding Mezzanine), while ALP expected total revenue exit rate to reach c. USD 95 Mn by the end of 2026.
- Management highlighted that Agility Logistics Parks (ALP) acquired a strategic land parcel in Riyadh for c. USD 200 Mn, with development expected to commence in 2027. It also highlighted that ALP advanced the Roshn joint venture with development expected to begin in 4Q26.
- Reem Mall delivered a strong 2Q26, with footfall, tenant sales and sales productivity recording strong YOY growth.

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- Occupancy of Reem Mall approached 90% of GLA, supported by continued leasing momentum and an improving tenant mix.
- May and June were among the mall's three strongest months historically within a single quarter. Trading GLA increased 15% YOY to 139,000 sqm in June 2026, from 122,000 sqm in June 2025.
- DSV holds 6% of the global market share, with the top 20 freight forwarders holding c. 40% market share.
- FY 2026 DSV consensus guidance narrowed to DKK 23.5-25.5 Bn of EBIT; Schenker integration is on track for completion by end-2026 with the DKK 9 Bn synergy target intact (full impact expected in 2027).
- DSV 2Q26 results came ahead of or in line with consensus estimates; 2Q26 EBIT before special items was DKK 6.26 Bn (c. 3% above consensus), including a DKK 250 Mn one-off gain from Schenker property disposals.
- Management conviction in DSV remains very strong despite stock volatility; DSV is expected to generate cash flow annually with an asset-light business model and the majority of cash expected to be returned to shareholders via buyback or special dividends.
- DSV is expected to commence a share buyback program in 4Q26 or 1Q27 depending on the cash flow situation and stock price levels; Agility intends to maintain product share while monetizing stake when price reaches the right zone.
- Equity collar moved from negative USD 41 Mn at December 2025 to positive USD 8 Mn at June 2026, reflecting the stock price reduction, with c. EUR 1.7 Bn of forward sale hedge established over the last 12 months.
- Management noted that USD 75 Mn (2.8 fils per share) in dividends was paid in 1H26, with another USD 75 Mn expected in 2H26 for 1H26 period.
- Equity collar on DSV protects Agility investment from stock price swings
- The Company prioritizes balance sheet safety over maximizing potential gain and avoiding additional leverage to optimize the funded collar. The decision of renewal of collar will be made at expiry based on DSV's share price, market conditions and financing capacity.
- Agility Global doesn't see a strategic rationale to divest the entire maritime business.

Agility Global - P&L

USD Mn	2Q25	1Q26	2Q26	2Q26F	Var	YOY Ch	QOQ Ch
Total Revenue	1,200	1,410	1,512	1,392	8.7%	26.0%	7.3%
Direct expenses	-457	-501	-558	-508	9.9%	22.1%	11.4%
Gross Profit	**743**	**909**	**954**	**884**	**7.9%**	**28.3%**	**4.9%**
Other operating expenses	-590	-757	-787	-718	9.6%	33.4%	3.9%
Share of results of associates and JV	12	13	7	10	-29.3%	-38.4%	-41.3%
Other expenses/ income	16	21	28	13	NM	75.8%	33.2%
EBITDA	**181**	**185**	**202**	**189**	**6.9%**	**11.8%**	**9.1%**
D&A	-84	-82	-81	-89	-9.6%	-3.3%	-1.4%
Operating Profit	**97**	**103**	**121**	**100**	**21.6%**	**24.7%**	**17.5%**
Finance Income	17	15	20	16	24.9%	20.1%	34.2%
Finance cost	-59	-64	-69	-60	13.5%	17.1%	6.4%
Profit before Tax	**55**	**54**	**73**	**55**	**31.4%**	**31.4%**	**35.5%**
Tax	-12	-14	-15	-17	-9.7%	28.2%	6.9%
NCI	-20	-16	-16	-14	9.2%	-20.9%	-4.0%
Profit to shareholders	**24**	**23**	**42**	**25**	**72.2%**	**75.9%**	**79.7%**

FABS estimate & Co Data

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Research Rating Methodology:

Rating	Upside/Downside potential
BUY	Higher than +15%
ACCUMULATE	Between +10% to +15%
HOLD	Lower than +10% to -5%
REDUCE	Between -5% to -15%
SELL	Lower than -15%

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