

# Earnings Call Insight 3Q25

**UAE Equity Research** 

Sector: Banking

Market: DFM

# **Emirates NBD (ENBD)**

Current PriceTarget PriceUpside/Downside (%)RatingAED 27.80AED 31.50+13.3%ACCUMULATE

### **3Q25 Net Profit higher than our estimate**

- Net funded income rose 5.7% YOY to AED 9.0 Bn in 3Q25 supported by strong loan growth due to robust demand in domestic and international markets, partially offset by a decline in asset yield along with an increase in customer deposits and other interest-bearing liabilities.
- Reported Net interest margin fell 38 bps YOY and increased marginally 1 bps QOQ to 3.37% in 3Q25 due to the US Fed rate cuts partially offset by improvement in DenizBank margins.
- Non-funded income rose significantly by 24.7% YOY to AED 3.8 Bn in 3Q25, owing to strong growth in fees and commission income and higher trading gains.
- The cost-to-income ratio fell 7 bps YOY to 30.8% in 3Q25. Operating expenses increased 10.4% YOY to AED 3.9 Bn in 3Q25 due to continued spending on strategic initiatives such as digital and international expansion, along with inflationary adjustments at DenizBank.
- ENBD witnessed an impairment reversal of AED 8 Mn in 3Q25 compared to provision charge of AED 872 Mn in 3Q24.
- The net profit increased 22.8% YOY to AED 6,421 Mn in 3Q25, higher than our estimate of AED 6,039 Mn. The rise in net profit is due to healthy loan growth in core markets and KSA, a strong deposit mix, and double-digit growth in non-funded income and impairments reversal, partially offset by a rise in operating expenses and tax expenses.
- The reported NPL ratio declined 140 bps YOY and 30 bps QOQ to 2.5% in 3Q25 due to solid recoveries Also, the reported NPL coverage ratio grew from 155% in 2Q25 to 160% in 3Q25.
- Capitalization stood strong with CAR of 16.9% and CET1 of 14.7% in 3Q25.
- Deposits grew 3.2% QOQ and 17.9% YOY to AED 760.4 Bn, while net advances grew 10.7% QOQ and 22.2% YOY to AED 603.6 Bn in 3Q25.

#### **Earnings Call Summary**

- Net advances rose 19% YTD in 3Q25 driven by strong demand across the UAE, KSA, and Egypt. ENBD revised its loan growth guidance upwards to low 20%s YOY growth in 2025.
- Advances grew 38% YTD in Saudi Arabia, owing to solid growth across both retail (48%) and corporate (52%). ENBD expects its branch network to increase to 23 by the end of 2025.
- Reported NIMs contracted 38 bps YOY to 3.37% in 3Q25, mainly attributable to Fed rate cuts, partially offset by improvement in DenizBank margins due to rate cuts in Turkey.
- NPLs declined to 2.5% in 3Q25, despite increasing loans, driven by the buoyant property market and better recoveries.
- ENBD announced the acquisition of 60% stake in RBL Bank through a USD 3 Bn preferential allotment, along with a potential rise in stake through mandatory share repurchase from existing shareholders. The acquisition is expected to be completed by the end of 2Q26.
- Active customers on the ENBD X platform rose to 2.4 Mn, up 49% YOY, while the digital wealth platform surpassed USD 5 Bn in trading volumes, within a year of its launch. These advances underscore the Group's focus on customer-centric digital ecosystems.
- ENBD expects two rate cuts before year-end and three additional 25 bps cuts next year, mostly in early 2026. Meanwhile, the Bank expects its NIMs in 2026 to stay largely around 4Q25 levels.



- Rising operating expenses reflects continued investment in technology, frontline expansion, and inflation
  effects. Consequently, ENBD is heavily investing in its Saudi operations, which is delivering strong organic
  growth.
- The RBL Bank acquisition is a consideration, but management didn't indicate any change to dividend plans yet.
- The RBL deal is expected to be accretive, adding c. 100 bps to the CET1 ratio, as it is a full capital injection funded internally without a rights issue.
- ENBD's voting rights in RBL Bank are capped at 26%, but this still allows effective control through board representation and dispersed minority shareholding.
- Hyperinflation adjustment in Turkey remains at AED 2.4 Bn, which is capital neutral, and will likely be phased out only by late 2027 or 2028, depending on sustained inflation moderation.
- A 1% countercyclical buffer in Saudi Arabia will have only a minor capital impact (around 9 bps). ENBD's exposure to Saudi real estate is limited, with no participation in large government mega projects. The Bank remains focused on private-sector family businesses.

ENBD - P&L

AED Mm	3Q24	2Q25	3Q25	3Q25F	Var.	YOY Ch	QOQ Ch
Net funded income	8,479	8,376	8,963	8,562	4.7%	5.7%	7.0%
Non-funded income	3,021	3,687	3,766	3,534	6.6%	24.7%	2.1%
Operating income	11,500	12,063	12,729	12,097	5.2%	10.7%	5.5%
Operating expenses	-3,541	-3,587	-3,911	-3,629	7.8%	10.4%	9.0%
Impairment charges	-872	-187	8	-517	NM	NM	NM
Profit before tax	7,087	8,289	8,826	7,951	11.0%	24.5%	6.5%
Tax	-9	-5	-9	-5	71.4%	0.0%	80.0%
Profit for the period	5,230	6,301	6,421	6,039	6.3%	22.8%	1.9%

FABS estimate & Co Data



## **Research Rating Methodology:**

Rating Upside/Downside potential

BUY
ACCUMULATE
HOLD
REDUCE
Between +10% to +15%
Lower than +10% to -5%
Between -5% to -15%
Lower than -15%

#### **FAB Securities Contacts:**

**Research Analyst** 

Ahmad Banihani +971-2-6161629 <a href="mailto:ahmad.banihani@Bankfab.com">ahmad.banihani@Bankfab.com</a>

**Sales & Execution**Abu Dhabi Head Office

Trading Desk +971-2-6161700/1

+971-2-6161777

Institutional Desk +971-4-4245765

#### **DISCLAIMER**

This report has been prepared by FAB Securities (FABS), which is authorised by the UAE Securities and Commodities Authority, licensing registration number 604002, and is a member of the Abu Dhabi Securities Exchange and Dubai Financial Market. The information, opinions and materials contained in this report are provided for information purposes only and are not to be used, construed, or considered as an offer or the solicitation of an offer or recommendation to sell or to buy or to subscribe for any investment security or other financial instrument. The information, opinions and material in this report have been obtained and derived from publicly available information and other sources considered reliable without being independently verified for their accuracy or completeness. FABS gives no representation or warranty, express or implied, as to the accuracy and completeness of information and opinions expressed in this report. Opinions expressed are current as of the original publication date appearing on the report only and the information, including the opinions contained herein, are subject to change without notice. FABS is under no obligation to update this report. The investments referred to in this report might not be suitable for all recipients. Recipients should not base their investment decisions on this report and should make their own investigations, and obtain independent advice, as appropriate. Any loss or other consequences arising from the uses of material contained in this report shall be the sole and exclusive responsibility of the recipient and FABS accepts no liability for any such loss or consequence. The value of any investment could fall as well as rise and the investor may receive less than the original amount invested. Some investments mentioned in this report might not be liquid investments, which could be difficult to realise in cash. Some investments discussed in this report could be characterised by high level of volatility, which might result in loss. FABS owns the intellectual property rights and any other material contained in this report. No part of this report may be reproduced, utilised or modified in any form either in whole or in part or by any electronic, mechanical or other means, now known or hereafter invented, including photocopying and recording, or stored in any retrieval system without the prior consent of FABS in writing. While utmost care has been taken to ensure that the information provided is accurate and correct, neither FABS, nor its employees shall, in any way, be responsible for the contents. By accepting this document, the recipient agrees he/she has read the above disclaimer and to be bound by the foregoing limitations/restrictions.

Online Trading Link