

Commercial Bank International (CBI)

Significant one-off gains from non-financial assets supported profitability

| Current Price | Target Price | Upside/Downside (%) | Rating |
|---------------|--------------|---------------------|--------|
| AED 0.89 | AED 0.85 | | HOLD |
| | | | |

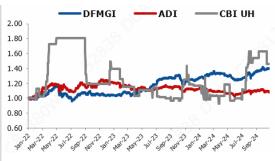
- CBI's non-funded income from AED 62 Mn in 3Q23 to AED 196 Mn in 3Q24, mainly due to the one-off gains from the sale of non-financial assets.
- The Bank's recorded gains from the sale of non-financial assets of AED 148 Mn, compared to AED 4 Mn in 3Q23.
- Net advances grew 8.4% YOY and 3.2% QOQ to AED 13 Bn in 3Q24 owing to an increase in Islamic financing and Investment products.
- Customer deposits, including Islamic deposits, rose from AED 14 Bn in 2Q24 to AED 15 Bn in 3Q24.
- NIMs declined 16 bps YOY and 13 bps QOQ to 1.9% in 3Q24, while the cost-to-income ratio grew from 50.4% in 3Q23 to 62.0% in 3Q24.

3Q24 Net Profit higher than our estimates

Commercial Bank International's ("CBI"/ "The Bank") net profit recorded a significant increase from AED 46 Mn in 3Q23 to AED 149 Mn in 3Q24, higher than our estimate of AED 39 Mn. The increase in net profit is mainly due to strong growth in non-funded income driven by one-off gains from the sale of non-financial assets and lower impairment charges.

P&L Highlights

CBI's funded income grew from AED 240 Mn in 3Q23 to AED 251 Mn in 3Q24, whereas income from Islamic financing and investment assets rose from AED 24 Mn in 3Q23 to AED 31 Mn in 3Q24. Total funded income rose from AED 264 Mn in 3Q23 to AED 282 Mn in 3Q24, owing to an expansion in asset yield and an increase in net advances. However, funded expenses grew significantly from AED 180 Mn in 3Q23 to AED 198 Mn in 3Q24 due to higher interest expenses. CBI's cost of funds declined 3 bps YOY but grew 19 bps QOQ to 4.80% in 3Q24. Thus, net funded income fell marginally 0.6% YOY to AED 84 Mn in 3Q24. NIMs declined 16 bps YOY and 13 bps QOQ to 1.9% in 3024. Net fees and commission income strongly grew from AED 21 Mn in 3Q23 to AED 41 Mn in 3Q24. CBI recorded a strong increase in other operating income from AED 41 Mn in 3Q23 to AED 155 Mn in 3Q24, mainly due to the one-off gains from the sale of non-financial assets coupled with higher foreign exchange gains. The Bank recorded gains on the sale of non-financial assets of AED 148 Mn, compared to AED 4 Mn in 3Q23. Thus, non-funded income grew from AED 62 Mn in 3Q23 to AED 196 Mn in 3Q24. Resultantly, total operating income grew from AED 147 Mn in 3Q23 to AED 280 Mn in 3Q24. Operating expenses grew 46.4% YOY to AED 108 Mn in 3Q24. Thus, the bank's cost-to-income ratio grew from 50.4% in 3Q23 to 62.0% in 3Q24. Impairment charges declined from AED 11 Mn in 3Q23 to AED 6 Mn



| Stock Information | | | | | |
|---------------------------|----------|--|--|--|--|
| Market Cap (AED, mn) | 1,548.01 | | | | |
| Paid Up Capital (mn) | 1,737.38 | | | | |
| 52 Week High | 1.06 | | | | |
| 52 Week Low | 0.55 | | | | |
| 3M Avg. daily value (AED) | 14,052 | | | | |

| 3Q24 Result Review (AED, mn) | | | | | |
|------------------------------|--------|--|--|--|--|
| Total Assets | 20,995 | | | | |
| Total Liabilities | 17,904 | | | | |
| Total Equity | 3,091 | | | | |
| Total Deposits | 15,191 | | | | |
| Net Profit | 149 | | | | |

| Financial Ratios | |
|-------------------------|-------|
| Dividend Yield (12m) | N/A |
| Dividend Pay-out (%) | 0.00 |
| Price-Earnings Ratio(x) | 5.05 |
| Price-to-Book Ratio (x) | 0.62 |
| Book Value (AED) | 1.45 |
| Return-on Equity (%) | 10.88 |

| Stock Performance | | | | | | |
|------------------------|---------|--|--|--|--|--|
| 5 Days | 0.00% | | | | | |
| 1 Months | -10.00% | | | | | |
| 3 Months | -10.00% | | | | | |
| 6 Months | 23.07% | | | | | |
| 1 Year | 17.24% | | | | | |
| Month to Date (MTD%) | -10.00% | | | | | |
| Quarter to Date (QTD%) | -10.00% | | | | | |
| Year to Date (YTD%) | 25.49% | | | | | |



in 3Q24. The Bank incurred a corporate tax of AED 15 Mn in 3Q24, owing to the introduction of UAE corporate tax.

Balance Sheet Highlights

CBI's total assets grew 12.0% YOY and 5.1% QOQ to AED 21 Bn in 3Q24. Net advances grew 8.4% YOY and 3.2% QOQ to AED 13 Bn in 3Q24. Customer deposits, including Islamic deposits, rose significantly from AED 14 Bn in 2Q24 to AED 15 Bn in 3Q24. Thus, the loan-to-deposit ratio declined from 87.9% in 2Q24 to 85.0% in 3Q24. Total equity grew 9.1% YOY and 5.3% QOQ to AED 3 Bn in 3Q24.

Target Price and Rating

We revise our rating from REDUCE to HOLD on CBI with an unchanged target price of AED 0.85. The Bank's share price declined 11.2% since our last rating. CBI demonstrated solid profitability growth in 3Q24, primarily supported by higher non-funded income, driven by one-off gains from the sale of non-financial assets and lower impairment charges. The Bank's net advances showed positive momentum, growing 1.3% YOY and 2.9% QOQ to AED 11 Bn in 3Q24 due to increased wholesale lending. Net advances, including Islamic financing and investment assets, also grew strongly from AED 905 Mn in 3Q23 to AED 1,754 Mn in 3Q24. The Bank's total customer deposits grew 24.8% YOY and 6.8% QOQ to AED 15 Bn in 3Q24, mainly due to a solid rise in Islamic deposits. NIMs contracted 16 bps YOY and 13 bps QOQ to 1.9% in 3Q24 due to higher cost of funds. Furthermore, CBI's calculated NPL ratio declined from 18.4% in 2Q24 to 17.7% in 3Q24, although the Bank recorded a fresh slippage of AED 398 Mn in wholesale lending during 2Q24. Provision coverage rose from 33.4% in 2Q24 to 34.0% in 3Q24. CBI should focus on increasing its coverage to provide a cushion against bad loans going forward. The Bank's stage 2 loans as a percentage of gross loans also declined marginally from 12.6% in 2Q24 to 12.2% in 3Q24. CBI maintained a healthy capitalization with a CET 1 ratio of 12.0% and a total CAR of 15.8% in 2Q24. Hence, based on the above-mentioned factors, we revise our rating to HOLD on the stock.

CBI - Relative valuation

| (at CMP) | 2019 | 2020 | 2021 | 2022 | 2023 | 2024F |
|----------|-------|------|-------|-------|-------|-------|
| PE | 13.24 | NM | 12.70 | 13.19 | 10.05 | 5.33 |
| PB | 0.77 | 0.78 | 0.74 | 0.72 | 0.67 | 0.60 |

FABS Estimates & Co Data

CBI - P&L

| AED mn | 3Q23 | 2Q24 | 3Q24 | 3Q24F | VAR | YOY Ch | QOQ Ch | 2023 | 2024F | Change |
|---------------------------------------|------|------|------|-------|--------|--------|--------|------|-------|--------|
| Funded income | 240 | 247 | 251 | 248 | 1.1% | 4.4% | 1.7% | 984 | 1,005 | 2.1% |
| Income from Islamic fin & invt assets | 24 | 21 | 31 | 25 | 23.5% | 28.9% | 50.7% | 83 | 112 | 34.9% |
| Funded expenses | -180 | -181 | -198 | -185 | 6.9% | 10.1% | 9.4% | -600 | -734 | 22.4% |
| Net funded income | 85 | 87 | 84 | 88 | -4.6% | -0.6% | -2.7% | 355 | 383 | 7.9% |
| Fees and commissions | 21 | 35 | 41 | 35 | 16.4% | 93.6% | 18.7% | 113 | 152 | 35.0% |
| Other operating income, net | 41 | 9 | 155 | 34 | NM | NM | NM | 76 | 182 | 140.0% |
| Total non-funded income | 62 | 43 | 196 | 70 | 181.2% | 215.5% | 353.2% | 188 | 334 | 77.2% |
| Total operating income | 147 | 130 | 280 | 158 | 77.4% | 90.8% | 115.8% | 544 | 717 | 31.9% |
| Operating expenses | -74 | -96 | -108 | -98 | 10.7% | 46.4% | 12.4% | -349 | -404 | 15.8% |
| Pre provision profit | 73 | 33 | 172 | 60 | 186.1% | 135.9% | 414.9% | 194 | 313 | 60.8% |
| Impairment | -11 | 16 | -6 | -6 | 2.9% | -45.4% | NM | -24 | 10 | NM |
| UAE Corporate Tax | | -5 | -15 | -5 | NM | NM | NM | | -29 | NM |
| Non-controlling interests | 15 | 0 | 0 | 10 | NM | NM | NM | 17 | 2 | -88.0% |
| Net Profit | 46 | 45 | 149 | 39 | NM | 221.0% | 235.0% | 154 | 290 | 88.5% |

FABS estimate & Co Data



CBI – P&L KPI

| | 3Q23 | 2Q24 | 3Q24 | YOY Ch | QOQ Ch | 2023 | 2024F | Change |
|-----------------------|-------|--------|-------|--------|--------|--------|-------|--------|
| Net FI/OI | 57.7% | 66.7% | 55.9% | -182 | -1,081 | 65.4% | 53.4% | -1191 |
| NIM | 2.0% | 2.0% | 1.9% | -16 | -13 | 2.0% | 2.1% | 13 |
| NIS | 1.5% | 1.5% | 1.4% | -5 | -9 | 1.5% | 1.7% | 19 |
| Fees & comms/OI | 14.5% | 26.7% | 22.4% | 791 | -432 | 20.7% | 21.2% | 49 |
| Trading/OI | 27.8% | 6.6% | 21.7% | -609 | 1,513 | 13.9% | 25.4% | 1142 |
| Cost to income | 50.4% | 74.3% | 62.0% | 1,156 | -1,231 | 64.2% | 56.4% | -784 |
| Impairment/PPP | 15.1% | -48.5% | 9.7% | -538 | NM | 12.2% | -3.1% | NM |
| NP/OI | 31.7% | 34.3% | 24.8% | -690 | -956 | 28.3% | 40.5% | 1215 |
| Cost of risk | 0.4% | -0.6% | 0.3% | -12 | NM | 0.2% | -0.1% | NM |
| Loan-to-Deposit | 97.9% | 87.9% | 85.0% | -1,287 | -296 | 100.0% | 86.7% | -1334 |
| NPL - Calculated | 18.9% | 18.4% | 17.7% | -122 | -72 | 18.0% | 17.5% | -50 |
| Coverage - Calculated | 31.2% | 33.4% | 34.0% | 275 | 60 | 33.4% | 35.0% | 158 |
| CET1 | 10.9% | 11.4% | 12.0% | 112 | 58 | 11.3% | 11.6% | 34 |
| Capital adequacy | 14.7% | 15.3% | 15.8% | 111 | 49 | 15.1% | 15.1% | -1 |
| ROAE | 8.0% | 6.9% | 10.9% | 288 | 402 | 6.9% | 11.9% | 495 |
| ROAA | 0.9% | 0.8% | 1.3% | 42 | 51 | 0.8% | 1.4% | 66 |

FABS estimate & Co Data

CBI - Key BS Items

| CDI INCY DO INCINIO | | | | | | |
|---------------------|--------|--------|--------|--------|--------|--------|
| AED mn | 3Q23 | 4Q23 | 1Q24 | 2Q24 | 3Q24 | YOY Ch |
| Net advances | 11,914 | 12,608 | 12,192 | 12,510 | 12,911 | 8.4% |
| QOQ Change | -2.9% | 5.8% | -3.3% | 2.6% | 3.2% | |
| Total assets | 18,738 | 18,974 | 19,003 | 19,972 | 20,995 | 12.0% |
| QOQ Change | -3.7% | 1.3% | 0.2% | 5.1% | 5.1% | |
| Customer deposits | 12,174 | 12,608 | 12,687 | 14,225 | 15,191 | 24.8% |
| QOQ Change | 6.6% | 3.6% | 0.6% | 12.1% | 6.8% | |
| Total equity | 2,723 | 2,753 | 2,789 | 2,821 | 2,970 | 9.1% |
| QOQ Change | 1.9% | 1.1% | 1.3% | 1.1% | 5.3% | |

FABS estimate & Co Data



Valuation:

We have used the Residual Income and Relative Valuation (RV) method to value CBI. We assigned 70% weight to Residual Income, and 30% to RV method.

| Valuation Method | Target | Weight | Weighted Value |
|----------------------------------|--------|--------|----------------|
| | | | |
| Residual Income | 0.79 | 70.0% | 0.55 |
| Relative Valuation (RV) | 0.99 | 30.0% | 0.30 |
| | | | |
| Weighted Average Valuation (AED) | | | 0.85 |
| Current market price (AED) | | | 0.89 |
| Upside/Downside (%) | | | -4% |

1) Residual Income Method:

We have discounted the economic profit/excess equity using the cost of equity of 8.7%. Cost of equity is calculated by using 10-year government bond yield of 4.8%, beta of 0.8 and equity risk premium of 4.8%. Government bond yield is calculated after adding Abu Dhabi 10-year spread over 10-year US risk free rate. Also, assumed a terminal growth rate of 2.0%.

| Sum of PV (AED, Mn) | -192 |
|---|-----------------------|
| Terminal value (AED, Mn) | -942 |
| Book value of equity (as of Sept 2024) | 2,511 |
| | |
| | |
| FV to Common shareholders (AED, Mn) | 1,377 |
| FV to Common shareholders (AED, Mn) No. of share (Mn) | 1,377 1,737 |
| ` ' ' | • |

Residual Income Method

| (All Figures in AED Mn) | FY 2024E | FY 2025E | FY 2026E | FY 2027E | FY 2028E |
|--------------------------------|----------|----------|----------|----------|----------|
| Net Income | 290 | 195 | 198 | 203 | 207 |
| (-) Equity Charge | -224 | -241 | -258 | -275 | -293 |
| Excess Equity | 66 | -46 | -60 | -73 | -86 |
| Discounting Factor | 0.99 | 0.91 | 0.83 | 0.77 | 0.71 |
| Present Value of Excess Equity | 16¹ | -42 | -50 | -56 | -61 |

Source: FAB Securities, ¹Adjusted for partial year



2) Relative Valuation:

We have used local peers to value CBI and it is valued using the PB multiple. We have applied a discount to the peer's valuation multiple since it has always traded at a discount due to lower return on assets as compared to peers. It is valued at 2024 PB multiple of 0.7x as compared to a peer valuation of 1.1x.

| Company | Market | P/E (x) | | P/B (x) | |
|----------------------------------|----------|---------|-------|---------|-------|
| | (USD Mn) | 2024F | 2025F | 2024F | 2025F |
| CBD | 5,543 | 7.5 | 7.9 | 1.4 | 1.3 |
| Mashreq Bank (MASQ) | 13,490 | 7.7 | 8.1 | 1.5 | 1.4 |
| Rakbank | 2,930 | 5.4 | 5.8 | 0.9 | 0.9 |
| Emirates NBD | 34,200 | 5.5 | 6.2 | 1.1 | 1.0 |
| Dubai Islamic Bank (DIB) | 12,258 | 7.5 | 8.0 | 1.2 | 1.1 |
| Abu Dhabi Commercial Bank (ADCB) | 16,735 | 7.7 | 8.0 | 0.9 | 0.9 |
| | | | | | |
| Average | | 6.9x | 7.3x | 1.2x | 1.1x |
| Median | | 7.5x | 7.9x | 1.1x | 1.0x |
| Max | | 7.6x | 8.0x | 1.3x | 1.2x |
| Min | | 6.0x | 6.6x | 1.0x | 0.9x |

Source: FAB Securities



Research Rating Methodology:

Rating Upside/Downside potential

BUY
ACCUMULATE
HOLD
REDUCE
Between +10% to +15%
Lower than +10% to -5%
Between -5% to -15%
Lower than -15%

FAB Securities Contacts:

Research Analyst

Ahmad Banihani +971-2-6161629 ahmad.banihani@Bankfab.com

Sales & Execution
Abu Dhabi Head Office

Trading Desk +971-2-6161700/1

+971-2-6161777

Institutional Desk +971-4-4245765

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